

# City of Overland Park

## Fully-Insured Vision Marketing Q&A

1. **Confirmation of fully insured plan with utilization being taken out of the admin fee based on the fully insured premiums?**
  - Confirmed. Utilization will be taken out of the admin fee based on fully insured premiums.
2. **Will you be providing current or renewal premiums?**
  - Current/renewal premiums will not be provided.
3. **Does the City contribute towards the cost of vision coverage for employees & dependents? If so, how much?**
  - It is 100% voluntary, employee paid.
4. **Are there any issues the group is experiencing currently with the vision plan that could be addressed?**
  - There are no issues with the current vision carrier/plan.
5. **What is most important to the group when selecting a vision carrier?**
  - The City is seeking competitive rates, a positive member experience with premier customer service, as well as member and employer tools and resources.
6. **Would the City be open to entertaining an enhanced plan?**
  - The City would like to match current offerings.
7. **Based on the Hold Harmless statement and Contractual Obligations statement in the RFP overview tab- will the carrier be required to sign any agreements from the City in relation to this? If this is the case can you please provide the agreement(s) that will need to be signed?**
  - Yes, please see the attached.
8. **Under the financial portion of the questionnaire- the question “Do you offer technology credits” is asked. Does this refer to an implementation credit? If not, please clarify.**
  - This credit would go towards technology such as setting up file feeds. Some carriers refer to this as a technology credit while others refer to this as implementation credits. Please let us know what you can offer.

9. **On the disruption analysis, please let us know what you mean by “New In Network” & “New Out of Network”**

- This refers to providers or claims that were previously out of network under the incumbent's plan that would now be in network and providers or claims that were previously in network that would now be out of network.